

# Inventory Optimisation Achieving Your Full Potential

FREE MONTHLY PRESENTATION | NETWORKING

Those lucky enough to have children know that they are all wonderful in their own way. While we may say we treat them all the same, we really know that they often respond and develop differently. Why then, in spite of the differences across our inventory ranges, are we often guilty of managing SKUs as if they were all the same?

Drawing on case studies from Consolidated Bearing Company (CBC) and Federal Mogul (FM), the presentation will show you how you can really understand the individual personalities of your products and use this knowledge and new optimisation approaches to improve turnover, service levels, profitability and ROA so that even 'slow movers' can shine.

In this session, discover how to lift your inventory performance by using these three strategies:

- Clearly understanding challenges and opportunities
- Be complete and creative - factor variables into optimal inventory decisions
- Having the confidence and courage to change - think outside the "one size fits all" mentality and be innovative

## ABOUT THE PRESENTER

John Allen is a Director of Horizon Inventory, winner of the 2012 LAA Leadership Award for Technology (IT Capability) across the Supply Chain Industry.

John's career spans many areas including senior management roles at IBM, operations research, consulting (across a very broad range of engagements), including most recently innovative new approaches to Aftermarket parts inventory management. He is the principal architect of Horizon Inventory's MICQ-IF inventory management software which can be bolted on to ERP systems to supercharge their performance.

John is constantly finding new approaches for his clients, and coaching them to achieve superior results.



Inventory Optimisation -  
Achieving Your Full  
Potential

14 May 2014

6pm - 8pm

Parramatta RSL Club

Cnr Macquarie &  
O'Connell Streets  
Parramatta

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## REGISTRATION Register by: 12 May

There is no charge, but we would be pleased if you would let us know you are attending.

To register, fax to the NSW office on 02 9891 1220, email [enquiries@apicsau.org.au](mailto:enquiries@apicsau.org.au) or call 02 9891 1411.

Name:

Job Title:

Company:

Phone:

Email: